

## PROPOSAL MANAGER

### INDUSTRY TYPE

Oil & Gas, Power (Thermal, Wind, Nuclear)

### RESPONSIBILITIES

- Responsible for creating proposals by coordinating with Design, Engineering & BD functions to:
  - - Develop project scope and determine resources required.
    - Develop project plan involving activities from different departments based on hours required & availability
    - Come up with project time & cost
    - Propose risks involved based on assessment of current expertise and past experience.

### PROFESSIONAL QUALIFICATION

- BE / B-Tech (Mechanical)

### EXPERIENCE

4-8 Years

### FUNCTIONAL AREA

- Experience in pre-bid engineering and estimation for projects
- Knowledge on type of engineering activities being done by various disciplines in Plant/ Process Industry
- Understanding of process complexities and plant design standards
- Convincing & consensus building skills

### DESIRED SKILLS

- Knowledge of estimation software
- Experience in developing P&IDs, equipment data sheets, and design basis at the conceptual level
- Energetic with excellent oral communication